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P.O. Box 2726
York, PA 17405
800.233.1957 or 717.741.0911
Fax: 717.747.7021
glatfelterhealthcare.com

Return completed application to
submissions@glatfelterhealthcare.com

HOME HEALTH CARE AGENCY APPLICATION

This application includes questions pertaining to your home health care agency organization. As a response is required for all questions, please indicate "NA" if any question does not apply to your organization. Supplemental Applications are also included which may apply to your organization.

I. GENERAL INFORMATION

Policy Effective Date: _____ Current Professional Liability Retro Date: _____ OR N/A (Occurrence)
Current General Liability Retro Date: _____ OR N/A (Occurrence)

(Please attach a copy of your current policy Declarations page if Prior Acts Coverage is desired.)

Name of applicant (legal name): _____

Address: _____
(Street) (City) (State) (Zip Code) (County)

Mailing address: _____
(Street) (City) (State) (Zip Code) (County)

Phone: () _____ Fax: () _____ FEIN (Federal Tax ID) #: _____

E-mail address: _____ Web site address: _____

Inspection and Insurance Contact Name: _____

Phone: () _____ E-mail: _____

How many years have you been in operation? _____

Is your organization? Non-Profit For-profit Governmental

What is your organizational structure? (Choose one): Corporation Partnership Privately/Individually-owned
Joint Venture Limited Liability Company Other (describe): _____

Are there additional entities that are to be included as Additional Named Insureds? Yes No

If "yes," please list the name of each entity and a brief description of their operations. Please include a copy of your organizational chart.

Do you engage in any business other than non-medical home health care services? Yes No If "yes," please describe: _____

II. PROFESSIONAL SERVICES

1. Do you provide **skilled** home health care services? Yes No If "yes," how many total patient visits during the past 12 months? _____ Next 12 months? _____

2. Number of skilled home health care patients during the past 12 months? _____

3. Please indicate which of the following skilled home health services are provided by your organization:

- | | |
|---|---|
| Adult Day Care (Contact us for a Supplement) | Pharmacy (Contact us for a Supplement) |
| Cardiac Care | Rehab Services (PT,OT, Speech Therapy) |
| Case Management | Respiratory Therapy |
| Child Day Care (Contact us for a Supplement) | Trach/ventilator |
| Gastrostomy Tube (GT) Care | Respite Care |
| Infusion Therapy | Special Care (Alzheimer's/Dementia, etc.) |
| Medical Equipment Supplier (Complete Supplement No. 4) | Supplemental Staffing (Complete Supplement No.9) |
| Medical Social Services | Telehealth |
| Obstetrical Services | Thrift Shops: Annual Gross Sales \$ |
| Palliative Care. Number of annual visits: _____ | Other: _____ |

4. Please indicate the location where services are provided: Private Homes Hospitals Clinics
Nursing Homes/ALF's Schools Outpatient Facilities Other:
5. Do you participate in community wellness programs, including immunizations or vaccination programs? Yes No
If "yes," please provide the number of immunizations.
6. Do you provide **non-skilled personal care or ADL** ("Assistance with daily living") services? Yes No If "yes," what is the number of annual clients? How many of these clients are provided 24-hour "live-in" services?
7. Do you provide any services for children? Yes No
If "yes," what percentage of your total services includes pediatric care? %

III. OPERATIONS

1. What is your total annual operating budget? \$ (If budget exceeds \$5,000,000 please attach a copy of your latest audited financial statement.)
2. Are you accredited by? JCAHO CHAP ACHC NCQA COA
3. Are you Medicare-certified? Yes No
4. Licensure:
Are you required to be licensed in any states in which you operate? Yes No
If "yes," in what state(s) are you currently licensed?
Are any license applications currently pending? Yes No
If "yes," what state(s)?
Please attach a copy of your most recent state agency's inspection report, together with corrective actions completed, if any.
5. Does your organization participate in the State Patient Compensation Fund? Yes No Not Applicable
6. Has your organization merged, acquired, or consolidated with any other organization within the last ten years?
Yes No If "yes," please provide the name(s) of the organization(s) and the date of acquisition.
7. Describe any changes in services or operations planned within the next year, including new or discontinued services, locations, or acquisitions.
8. Within the last three years has your organization or any of its senior managers, officers or other "insureds" been a part of any civil or criminal litigation or arbitration proceedings related to the applicant's activities? Yes No
If "yes," please provide details on a separate attachment.

IV. EMPLOYEE INFORMATION

1. Total number of employees: Full Time Part Time/Per Diem Volunteers
2. Is Employer's Stop Gap Liability desired? (Only applicable in ND, OH, WA, WY) Yes No
If "yes," provide current annual payroll \$
3. Do you engage the use of Independent Contractors to provide any services? Yes No
If "yes," what percentage of services is provided by Independent Contractors? %
What services do they provide?
- Do you require that all Independent Contractors maintain liability insurance and provide you with a copy of their Certificate of Insurance each year? Yes No
4. What percentage of your staff is composed of temporarily assigned personnel acquired through staffing agencies? %
5. Which of the following background check methods do you use? Employees Volunteers (if any)
- | | | | | |
|-------------------------------------|-----|----|-----|----|
| Social Security number verification | Yes | No | Yes | No |
| Criminal background checks | Yes | No | Yes | No |
| Residency verification | Yes | No | Yes | No |
| Professional licensing verification | Yes | No | Yes | No |
| Prior employment | Yes | No | Yes | No |
| Driver's license information (MVR) | Yes | No | Yes | No |

Note: Only required if the employee/volunteer operates a company vehicle or their personal vehicle on the organization's behalf.

6. Who is responsible for human resources in your organization?
Name and title:
7. Is annual training provided and attendance documented for all employees and volunteers? Yes No
If "yes," briefly describe your in-service training program:

V. RISK MANAGEMENT AND LOSS CONTROL

Please attach a copy of your currently valued three-year loss experience from your insurance carrier.

1. Within the last three years has your organization been a part of any civil or criminal litigation or arbitration proceeding?
Yes No If "yes," please provide details on a separate attachment.
2. Does your organization have knowledge of any incidents which have not been reported to your current insurance carrier that may result in a claim or suit? Yes No If "yes," please provide details on a separate attachment.
3. Does your organization have a formal Quality Assurance or Risk Management program? Yes No
If "yes," name and title of who is responsible for the program:
4. Do you have an active Safety Committee? Yes No
5. Do all contracts with pharmacies, DME suppliers, hospitals, nursing homes and assisted living facilities include mutual hold harmless agreements? Yes No
6. Has any insurer ever refused to renew or cancelled any insurance coverage during the past five years?
Yes No If "yes," please provide the reason for cancellation: (Missouri Applicants are not required to reply.)

VI. CREDENTIALING

Information to be supplied by the Medical Director (or Individual responsible for professional staff credentialing)

1. Do you have a formalized credentialing process? Yes No
2. Does your physician credentialing process include primary source verification of:
Physician/Nurse Practitioner licensure Training and Experience
Certifications DEA registration
Education
3. Do your physician files include:
Completed application Criminal background check Query of NPDB (malpractice history)
Copy of current license Copy of current DEA registration Evidence of continuing education
Copy of current Certificate of Insurance, if primary liability insurance is maintained
Authorization and information relating to any past/pending claims, suits, or settlements
4. Has there even been a review by a state medical board or other oversight organization of any physician or nurse practitioner? Yes No
If "yes," please provide details:
5. Has there ever been a license suspension, revocation, restriction, or voluntary surrender of license of any physician or nurse practitioner? Yes No
If "yes," please provide details:
6. Is there a recredentialing process? Yes No
If "yes," how often do you recredential?
7. Does your organization require that contracted physicians/nurse practitioners maintain primary professional liability insurance? Yes No Not Applicable
If "yes," what are the minimum professional liability limits required?
Is proof of coverage (Certificate of Insurance) required? Yes No
8. What is the total number of physicians/nurse practitioners in your organization? (Please include volunteers and independent contractors.)

Please provide the following information for each physician/nurse practitioner:

Name / Title	State of Licensure	Employed, Volunteer, or Independent Contractor	Average Hours per Month	Primary Insurance Elsewhere (Yes/No)*
				Yes No

*Answer "yes" if the physician or nurse practitioner maintains primary liability insurance elsewhere which would respond to an incident or claim while performing duties on your behalf.

Do any of the above-named physicians participate in a state's Patient Compensation Fund (PCF)? Yes No
 If "yes," please include a copy of the PCF Certificate of Insurance.

VII. OPTIONAL COVERAGES

HIRED AND NON-OWNED AUTOMOBILE LIABILITY - Please indicate if this coverage is desired: Yes No
 If "yes," please answer the following questions:

NOTE: If you have owned or leased vehicles titled or contracted under your organization's name, please contact us for an automobile application. If company-owned or leased vehicles are insured by another carrier, Non-owned Auto Liability coverage will be excluded from this policy and must be secured under your owned automobile policy.

- Does your organization have positions where driving personal vehicles is a job function essential to the position?
Yes No
- Do you have a policy in place which addresses driving requirements for employees and volunteers? Yes No
- Does this policy include specific hiring criteria applicable to new drivers who operate their personal vehicles on your behalf?
Yes No
- Does your pre-employment hiring process include driver screening? Yes No
- Does this process include ordering Motor Vehicle Reports prior to hire? Yes No
- Does this process include review of a driver's license, accident, and violation history? Yes No
- Does this process include verification of the state's minimum financial responsibility limits? Yes No
- Does your policy permit patient/client transport in personal vehicles? Yes No
 If "yes," what personal auto liability limits do you require?
 \$ / OR \$ Combined Single Limit
- Does your policy permit use of the patient or client's vehicles? Yes No
 If "yes," is the caregiver required to verify that the client maintains automobile liability insurance? Yes No
- Does your policy include a process for removing drivers with unsatisfactory driving records from their driving duties?
Yes No
- Does your organization offer training on safe driving practices? Yes No

SEXUAL ABUSE LIABILITY - Please indicate if this coverage is desired: Yes No
 If "yes," please answer the following questions:

- Do you order Criminal Background Checks on all employees and volunteers who work directly with patients prior to hire?
Yes No
- Does your organization have a written "zero tolerance" sexual abuse and molestation policy? Yes No
 Does your written policy include the following?
 A zero tolerance statement Yes No
 Definition of sexual abuse/molestation Yes No
 Reporting procedures with at least two persons to report to internally Yes No
 Investigation and follow-up procedures Yes No
 Anti-Retaliation warning Yes No
- Are all employees/volunteers required to acknowledge having read and comprehended the policy? Yes No

4. Have you ever had any prior incidents, allegations or claims involving sexual abuse? Yes No
 If "yes," please provide details.

If you are requesting sexual abuse coverage under your Excess Liability policy, please attach a copy of your current sexual abuse and molestation prevention policy. (If you would like to view a copy of a standardized version of an acceptable sexual abuse and molestation prevention policy for reference in developing your own, visit our web site, glatfelterhealthcare.com)

EMPLOYEE BENEFITS LIABILITY

\$25,000 each employee/\$50,000 aggregate is automatically provided, but additional limits may be available. Please indicate desired coverage limit if different from automatic coverage:

\$50,000/\$50,000	\$100,000/\$100,000	\$250,000/\$250,000	\$500,000/\$500,000
\$750,000/\$750,000	\$1,000,000/\$1,000,000		

CYBER LIABILITY AND PRIVACY CRISIS MANAGEMENT EXPENSE

Please indicate if this coverage is desired: Yes No If "yes," please answer the following questions:

Cyber Liability protects you when claims are made against you for monetary damages arising out of an electronic information security event:

\$1,000,000	Each Electronic Information Security Event, subject to
\$3,000,000	Annual Aggregate

Privacy Crisis Management Expense reimburses for expenses you incur as a result of a privacy crisis management event first discovered during the policy period. This first party coverage is intended to provide professional expertise in the identification and mitigation of a privacy breach while satisfying Federal and State statutory requirements.

\$50,000	each privacy event / \$50,000	aggregate automatically included
\$100,000	each privacy event / \$100,000	aggregate
\$250,000	each privacy event / \$250,000	aggregate
\$500,000	each privacy event / \$500,000	aggregate

1. Yes No Is Firewall technology used at all internet points of presence to prevent unauthorized access to internal networks?
2. Yes No Do you use antivirus software on all desktops, portable computers and mission critical servers?
3. Yes No Are antivirus applications updated in accordance with the software provider's requirements? How often?
4. Yes No Are your employee, customer, and other physical and electronic records maintained in a secure environment with limited access?
5. Yes No Has your organization suffered a computer attack, such as a hacking attack, breach of personal information, denial of service attack, virus or malware infection or ransomware attack, in the last 12 months? If Yes, please explain:
6. Yes No Do you have a written information security and privacy policy?
7. Yes No Do you backup your computer data and store it off site?

Cyber Liability and Privacy Crisis Management Expense Comments:

EXCESS LIABILITY - Please indicate if this coverage is desired: Yes No

If "yes," please indicate the limit of liability desired:

\$1,000,000	\$2,000,000	\$3,000,000	\$4,000,000	\$5,000,000	Other:
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COMMERCIAL PROPERTY

If you have any owned or leased property and desire a quote, please indicate Yes No **If "yes," please complete Supplement No. 8.**

MANAGEMENT LIABILITY

If your organization is a nonprofit organization and you desire a proposal, please contact us for an application.

EMPLOYEE RETIREMENT INCOME SECURITY ACT INSURANCE (ERISA)

We can offer you a proposal for a bond to insure your organization's liability in the proper administration of employer-administered employee benefit plans. The act is designed to protect the rights of employees and beneficiaries covered under the benefit plans your organization administers.

If a quote is desired, please indicate Yes No **If "yes," please request a Supplement.**

OCCUPATIONAL ACCIDENT/BUSINESS TRAVEL ACCIDENT

Are you interested in Occupational Accident/Business Travel Accident coverage for your volunteers and/or independent contractors? Yes No **If "yes," please complete the [Supplement on our website](#).**

ANY SIGNIFICANT CHANGES TO YOUR ORGANIZATION DURING THE POLICY YEAR MUST BE REPORTED TO GLATFELTER UNDERWRITING SERVICES, INC. TO ENSURE COVERAGE.

FRAUD WARNING NOTICE – PLEASE READ CAREFULLY

Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance or statement of claim containing any materially false information or conceals, for the purpose of misleading, information concerning any fact material thereto, commits a fraudulent act, which is a crime, and may subject such person to criminal and civil penalties.

Alabama	Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or who knowingly presents false information in an application for insurance is guilty of a crime and may be subject to restitution, fines, or confinement in prison, or any combination thereof.
Arkansas	Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or knowingly presents false information in an application for insurance is guilty of a crime and may be subject to fines and confinement in prison.
California	For your protection California law requires the following to appear on this form: Any person who knowingly presents false or fraudulent information to obtain or amend insurance coverage or to make a claim for the payment of a loss is guilty of a crime and may be subject to fines and confinement in state prison.
Colorado	It is unlawful to knowingly provide false, incomplete, or misleading facts or information to an insurance company for the purpose of defrauding or attempting to defraud the company. Penalties may include imprisonment, fines, denial of insurance, and civil damages. Any insurance company or agent of an insurance company who knowingly provides false, incomplete, or misleading facts or information to a policyholder or claimant for the purpose of defrauding or attempting to defraud the policyholder or claimant with regard to a settlement or award payable from insurance proceeds shall be reported to the Colorado Division of Insurance within the Department of Regulatory Agencies.
District Of Columbia	WARNING: It is a crime to provide false or misleading information to an insurer for the purpose of defrauding the insurer or any other person. Penalties include imprisonment and/or fines. In addition, an insurer may deny insurance benefits if false information materially related to a claim was provided by the applicant.
Florida	Any person who knowingly and with intent to injure, defraud, or deceive any insurer files a statement of claim or an application containing any false, incomplete, or misleading information is guilty of a felony of the third degree.
Kansas	Any person who knowingly and with intent to defraud, presents, causes to be presented or prepares with knowledge or belief that it will be presented to or by an insurer, purported insurer, broker or any agent thereof, any written, electronic, electronic impulse, facsimile, magnetic, oral, or telephonic communication or statement as part of, or in support of, an application for the issuance of, or the rating of an insurance policy for personal or commercial insurance, or a claim for payment or other benefit pursuant to an insurance policy for commercial or personal insurance that such person knows to contain materially false information concerning any fact material thereto; or conceals, for the purpose of misleading, information concerning any fact material thereto commits a fraudulent insurance act.
Kentucky	Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance containing any materially false information or conceals, for the purpose of misleading, information concerning any fact material thereto commits a fraudulent insurance act, which is a crime.
Louisiana	Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or knowingly presents false information in an application for insurance is guilty of a crime and may be subject to fines and confinement in prison.
Maine	It is a crime to knowingly provide false, incomplete or misleading information to an insurance company for the purpose of defrauding the company. Penalties may include imprisonment, fines or a denial of insurance benefits.
Maryland	Any person who knowingly or willfully presents a false or fraudulent claim for payment of a loss or benefit or who knowingly or willfully presents false information in an application for insurance is guilty of a crime and may be subject to fines and confinement in prison.
Minnesota	A person who files a claim with intent to defraud or helps commit a fraud against an insurer is guilty of a crime.
New Jersey	Any person who includes any false or misleading information on an application for an insurance policy is subject to criminal and civil penalties.
New Mexico	Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or knowingly presents false information in an application for insurance is guilty of a crime and may be subject to civil fines and criminal penalties.
New York	Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance or statement of claim containing any materially false information, or conceals for the purpose of misleading, information concerning any fact material thereto, commits a fraudulent insurance act, which is a crime, and shall also be subject to a civil penalty not to exceed five thousand dollars and the stated value of the claim for each such violation.
Ohio	Any person who, with intent to defraud or knowing that he is facilitating a fraud against an insurer, submits an application or files a claim containing a false or deceptive statement is guilty of insurance fraud.
Oklahoma	WARNING: Any person who knowingly, and with intent to injure, defraud or deceive any insurer, makes any claim for the proceeds of an insurance policy containing any false, incomplete or misleading information is guilty of a felony.
Oregon	Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance or statement of claim containing any materially false information or conceals, for the purpose of misleading, information concerning any fact material thereto, may be guilty of a fraudulent act, which may be a crime, and may subject such person to criminal and civil penalties.
Pennsylvania	Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance or statement of claim containing any materially false information or conceals for the purpose of misleading, information concerning any fact material thereto commits a fraudulent insurance act, which is a crime and subjects such person to criminal and civil penalties.
Rhode Island	Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or knowingly presents false information in an application for insurance is guilty of a crime and may be subject to fines and confinement in prison.
Tennessee	It is a crime to knowingly provide false, incomplete or misleading information to an insurance company for the purpose of defrauding the company. Penalties include imprisonment, fines and denial of insurance benefits.
Vermont	Any person who knowingly presents a false statement in an application for insurance may be guilty of a criminal offense and subject to penalties under state law.
Virginia	It is a crime to knowingly provide false, incomplete or misleading information to an insurance company for the purpose of defrauding the company. Penalties include imprisonment, fines, and denial of insurance benefits.
Washington	It is a crime to knowingly provide false, incomplete or misleading information to an insurance company for the purpose of defrauding the company. Penalties include imprisonment, fines, and denial of insurance benefits.
West Virginia	Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or knowingly presents false information in an application for insurance is guilty of a crime and may be subject to fines and confinement in prison.

Your signature below acknowledges that you have read the Fraud Warning Notice that applies to your state of domicile.

The undersigned is an authorized representative of the applicant and certifies the information provided to obtain this coverage is accurate to the best of their knowledge; this includes any applications, locations schedules, valuation statements, loss history information and engineering reports.

Applicant's signature:

Title:

Date:

Agent's signature:

Date:

INSURANCE AGENT INFORMATION:

Agency name:

Contact person:

Agency address:

Telephone number:

Fax number:

E-mail address:

If you have never placed business with us before, please provide the person responsible for agency/brokerage licensing and contracting:

Contact's name:

Contact's email:

Contact's direct phone number:



DURABLE MEDICAL EQUIPMENT SUPPLEMENT (No. 4)

If this service is subcontracted, please confirm that Certificates of Insurance are required of the DME provider, and leave the remainder of the form blank:

Certificates Required Certificates Not Required

1. **Name of Applicant:** _____

2. Do you supply medical equipment to only your patients? Yes No
 If "no," what percentage of annual revenue is derived from the general public? %

3. What services do you provide for this equipment? Sell Lease Repair medical equipment

4. Annual revenue from sales/leases/repairs: \$

5. Types of Durable Medical Equipment:
Category III – Diagnostic or Treatment Devices – This category includes oxygen and other medical gases used in conjunction with respiratory therapy (excluding ventilators), treatment devices or equipment NOT used to sustain life or perform critical life monitoring functions. Also included are blood pressure gauges, IV pumps, portable EKG machines or sending devices.

Number of inventory items in this category:

Category IV – Life Sustaining or Critical Life Monitoring Equipment or Devices – This category includes dialysis or heart/lung machines, apnea monitors, SIDS monitors or any other life dependent monitors or any other equipment or devices that malfunction/fail or improperly function which could result in death or serious deterioration in health condition.

Number of inventory items in this category:

6. Do you accept donated equipment? Yes No
 If "yes," is there an equipment maintenance policy in place for repairs and general maintenance? Yes No

7. Who trains your clients/families regarding proper operation of the equipment?

8. Do you provide written instructions to your customers? Yes No

9. Do your employees deliver equipment? Yes No
 If "yes," do you provide driver safety training to drivers? Yes No

10. Do you repackage, re-label, modify or manufacture any medical equipment or products? Yes No

11. Is all equipment checked and its condition documented prior to release? Yes No

12. Do you distribute oxygen cylinders? Yes No
 If "yes," are the cylinders pre-filled? Yes No

13. Do you subcontract labor for any maintenance, installation services or repair of medical equipment or supplies?
 Yes No

If "yes," do you require Certificates of Insurance? Yes No

Note: If Property insurance is desired for durable medical equipment, please include these items under Business Personal Property on the Property Supplement No. 8.



**PROPERTY SCHEDULE SUPPLEMENT (No. 8)
PAGE 1 OF 2**

(If more than two locations exist, please make copies of the supplements, as required, complete and attach.)

Name of Applicant: _____

General Property Information:

	Building:	Building:
1. Street address		
2. City, County, State, Zip Code		
3. Construction code of building*		
4. Your occupancy (office, residential inpatient, garage, etc.)		
5. If residential facility, number of beds		
6. List other occupants in building (office, retail, manufacturing, etc)		
7. Do you own or lease?		
8. Mortgagee name & address, if applicable		

*Construction Codes of Building: (select one only) (1) Frame, (2) Joisted Masonry, (3) Non-combustible, (4) Masonry Non-combustible, (5) Modified Fire Resistive, (6) Fire Resistive, (7) Heavy Timber Joisted Masonry, (8) Superior Non-Combustible, (9) Superior Masonry Non-Combustible

9. Year building built		
10. Square footage of TOTAL building		
11. Square footage YOU occupy		
12. % of TOTAL building sprinklered		
13. # of floors in building		
14. Basement (Y/N)	Yes No	Yes No
15. If building is over 25 years, provide date of updates to:		
Wiring		
Heating/Ventilation		
Roof		
16. Type of fire alarms (heat/smoke detectors, remote alarms, central station, none)		
17. Other alarms (hourly watchman, security guard, surveillance cameras, intrusion alarms, none)		

Property Coverage:

1. Deductible (\$250, \$500, \$1,000, \$5,000)	\$	\$
2. Building Limit – includes signs if insuring the building	\$	\$

PROPERTY SCHEDULE SUPPLEMENT (No. 8)
PAGE 2 OF 2

3. Business Personal Property Limit – includes but not limited to contents, furniture, fixtures, laptops, computer hardware and software, communication systems, durable medical equipment, phone systems, fax machines, signs (if not insuring the building), and tenants glass	\$	\$
4. Thrift Store merchandise (actual cash value)	\$	\$
5. Loss Payee's Name and Address for Business Personal Property, if applicable. Identify items.		

PROPERTY COVERAGE ENHANCEMENT OPTIONS

1. Building Ordinance Coverage

A **\$500,000** limit is automatically included at no additional cost for coverages B & C. For an additional premium, increased limits are available. Please indicate requested limits below.

Coverage A extends the replacement cost coverage for damage to your building to include loss to the undamaged portion of the building and:

Coverage B provides an additional limit to cover the cost to demolish and clear the site of undamaged parts of the property.

Coverage C provides an additional limit to pay for increased costs to repair or reconstruct damaged and undamaged portions of the building.

	Building:	Building:
Building Ordinance (Coverage B)	\$	\$
Building Ordinance (Coverage C)	\$	\$

2. Business Income and Extra Expense

A **\$250,000** BI/EE limit is automatically included and applies on a blanket basis to all locations on your policy. For an additional premium, increased limits are available. A Business Income Worksheet may be required to bind coverage. Please indicate requested limits below.

Increased BI/EE Blanket Limit: \$

Other (Non-Blanket): \$

3. Equipment Breakdown Coverage

Automatically included up to the applicable combined Building and Business Personal Property limits. A Sublimit of **\$100,000** applies to each of the following: Expediting Expenses, Hazardous Substances, Spoilage, and Electronic Data Restoration. Additional limits are available for an additional premium.

Increased Limit: \$

PROPERTY PACKAGE COVERAGE OPTIONS

Commercial Crime:

Crime coverage is offered if property insurance is provided. Please indicate the coverage limit requested.

\$25,000 \$50,000 \$100,000 \$250,000 \$400,000

Do checks require at least two signatures? Yes No

Are bank accounts reconciled by someone not authorized to deposit or withdraw? Yes No

Are financial records audited by outside parties? Yes No

Please be certain that the limits of coverage you select for insuring your buildings or business personal property are sufficient to meet your obligation to insure your property to at least 90% of the estimated replacement cost values.



MEDICAL STAFFING SUPPLEMENT (No. 9)

1. **Name of Applicant:**

2. **Address:**

(Street) (City) (State) (Zip Code) (County)

I. STAFFING OPERATIONS

Please attach a copy of your Agency Staffing Agreement.

- | | | | | | | | | | | |
|--|--|--|---------|--------------------|------------------------------------|---------|-----------------------|-------|--|--|
| 1. Do you staff any non-medical positions? | Yes | No | | | | | | | | |
| 2. What type of staffing services do you offer? | | | | | | | | | | |
| <table style="width: 100%; border: none;"> <tr> <td style="width: 33%;">Per diem</td> <td style="width: 33%;">Temporary Staffing (less than one month)</td> <td style="width: 34%;"></td> </tr> <tr> <td>Long-term Staffing</td> <td>Temporary-to-Direct Hire Placement</td> <td></td> </tr> </table> | Per diem | Temporary Staffing (less than one month) | | Long-term Staffing | Temporary-to-Direct Hire Placement | | | | | |
| Per diem | Temporary Staffing (less than one month) | | | | | | | | | |
| Long-term Staffing | Temporary-to-Direct Hire Placement | | | | | | | | | |
| 3. Do you employ 100% of the individuals that you place for your clients? | Yes | No | | | | | | | | |
| 4. Please estimate which of the following are your typical staffing clients: (Total must equal 100%) | | | | | | | | | | |
| Hospitals / Health Systems | % | Non-skilled personal care agencies % | | | | | | | | |
| Nursing Homes / Assisted Living Facilities | % | Hospices % | | | | | | | | |
| Private Physician Practices | % | Social Services Agencies % | | | | | | | | |
| Home Healthcare Agencies | % | Surgical Centers % | | | | | | | | |
| Pharmacies | % | Other % | | | | | | | | |
| 5. Please indicate the location(s) where staffing services are provided: | | | | | | | | | | |
| <table style="width: 100%; border: none;"> <tr> <td style="width: 25%;">Private Homes</td> <td style="width: 25%;">Hospitals</td> <td style="width: 25%;">Clinics</td> <td style="width: 25%;"></td> </tr> <tr> <td>Nursing Homes/ALF's</td> <td>Schools</td> <td>Outpatient Facilities</td> <td>Other</td> </tr> </table> | Private Homes | Hospitals | Clinics | | Nursing Homes/ALF's | Schools | Outpatient Facilities | Other | | |
| Private Homes | Hospitals | Clinics | | | | | | | | |
| Nursing Homes/ALF's | Schools | Outpatient Facilities | Other | | | | | | | |
| 6. Do you also offer human resources consulting services on a fee-for-service basis? | Yes | No | | | | | | | | |
| If "yes," what is your estimated annual revenue from these services? \$ | | | | | | | | | | |
| 7. What is your total estimated annual revenue from staffing for your current fiscal year? \$ | | | | | | | | | | |
| Last year? \$ | | | | | | | | | | |
| (If your revenue exceeds \$5,000,000 please attach a copy of your latest audited financial statement) | | | | | | | | | | |

II. EMPLOYEE SELECTION

- | | | |
|--|-------------------------------|----|
| 1. Do you perform employee background checks on staffed workers based on the requirements of the state or the healthcare facility? | Yes | No |
| 2. Which of the following background check methods do you use? | | |
| Current Licensure, certification, and registration | <u>Staffed Workers</u>
Yes | No |
| Criminal background checks | Yes | No |
| Present employment and two previous employers' verification | Yes | No |
| Pre-employment verification of convictions for abuse/neglect | Yes | No |
| Social Security number verification and search | Yes | No |
| Education | Yes | No |
| Home telephone/residency verification | Yes | No |
| Driver's license information (MVR) <i>if placement requires driving responsibilities</i> | Yes | No |
| Drug screening | Yes | No |
| 3. Do your staffing contracts stipulate that you are responsible for performing criminal background checks? | Yes | No |
| 4. Do you conduct face-to-face interviews with all prospective staffed workers? | Yes | No |
| 5. Do you have a process in place to assure that the staffed worker's qualifications and competencies are consistent with job placement responsibilities? | Yes | No |
| 6. Do you require that your clients orient the staffed workers to the facility setting, the unit, and policies and procedures on each staffing assignment? | Yes | No |
| 7. Do you seek regular feedback from your clients on employee performance on all staffed workers? | Yes | No |
| 8. Do you have a written description of your complaint process that is supplied to each of your clients? | Yes | No |

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|--|-----|----|
| 9. Do you have a process in place for temporary staffed workers to contact you if they question the appropriateness of their assignment? | Yes | No |
| 10. Do you provide ongoing education, including in-services and other activities? | Yes | No |

III. RISK MANAGEMENT AND LOSS CONTROL

Please attach a copy of your currently valued three-year loss experience from your insurance carrier.

- | | | |
|---|-----|----|
| 1. Do you carry Workers Compensation insurance? | Yes | No |
| 2. Do you have processes in place for reporting and investigating allegations of hostile work environments? | Yes | No |
| 3. Do you have a process in place to evaluate prospective clients before offering staffing services?
If "yes," does this process include an on-site visit as well as a review of the facility's orientation program for staffed workers? | Yes | No |
| 4. Do your staffing agreements include defined roles and responsibilities of both parties? | Yes | No |
| 5. Do your staffing agreements include mutual hold harmless agreements? | Yes | No |
| 6. Is the use of personal vehicles by staffed workers addressed in your agency staffing agreement? | Yes | No |
| 7. Are staffing agreements reviewed by legal counsel? | Yes | No |

IV. EMPLOYEE INFORMATION – ANNUAL STAFFING

1. Please provide the estimated number annual billable hours and annual payrolls for each type of staffed employee for the next twelve months. Do NOT include your own internal agency staff.

Employee Type (staffed workers)	Estimated Annual Billable Hours	Estimated Annual Payroll
Nurse (RN)		\$
LPN		
Nurse Aide/ Nursing Assistant		
Home Health Aide		
Homemaker		
Social Worker		
Physical Therapist		
Speech Pathologist		
Occupational Therapist		
Pharmacy Assistant		
Lab Technician		
EKG Technician		
X-ray Technician		
Radiology Technician		
Medical Technician		
Certified Medical Assistant		
Dietician/Nutritionist		
Dialysis Technician		
Enterostomal Therapist		
Respiratory Therapist		
Phlebotomist		
Radiation Therapist		
Clerical/Administrative		
Other:		
Total		\$

Note: Staffing agencies which staff physicians, medical directors, physician assistants, surgeons, dentists, psychiatrists, residents, interns, externs, chiropractors, acupuncturists, nurse practitioners, nurse midwives, certified registered nurse anesthetists and pharmacists are not eligible for coverage

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|---|------|----|
| 2. What percentage of these total staff workers are assigned to Critical Care, Emergency, Obstetrics, Radiology or Pediatric Departments? | % | |
| 3. What percentage of your business includes staffing travel nurses? | None | % |
| 4. Do you employ international healthcare workers on work visas? | Yes | No |
| 5. Do you place staffed workers in prisons or correctional facilities? | Yes | No |